

ENTREENGAGE!

BUSINESS PLANNING ROADMAP

BUSINESS NAME:

CLICK HERE FOR MORE WORKSHEETS & RESOURCES



MY BUSINESS PLANNER

TOP 10 PRIORITIES		
BUSINESS OVERVIEW	TARGET CUSTOMER MARKET	LONG TERM GOALS
BUSINESS GOALS	GOAL ACTION PLAN	PRODUCT PLANNER
PACKAGING PLANNER	COMPETITOR ANALYSIS	SEASONAL TRENDS
BUSINESS PLANNING		
DAILY PLANNER	WEEKLY PLANNER	MONTHLY PLANNER
QUARTERLY PLANNER	ANNUAL PLANNER	TO DO TASK LIST
BUSINESS TRACKERS		
ORDER TRACKER	PRODUCT INVENTORY	ANNUAL PROFIT TRACKER
MONTHLY SALES TRACKER	SHIPPING TRACKER	SUPPLIES TRACKER
RETURNS TRACKER	ADVERTISING TRACKER	DISCOUNT TRACKER
PACKAGING SUPPLIES	SUPPLIER LIST	CONTACTS LIST (CRM)
BUSINESS FINANCES		
ANNUAL FINANCES	INCOME TRACKER	EXPENSE TRACKER
BILLS TRACKER	TAX DEDUCTIONS	MONTHLY FINANCES
SOCIAL MEDIA MARKETING		
MONTHLY SOCIALS PLANNER	SOCIAL MEDIA PLANNER	WEEKLY PLANNER
SOCIAL MEDIA STATS	CAMPAIGN MANAGER	GIVEAWAY MANAGER
CONTENT IDEAS	FOLLOWER GROWTH	HASHTAG RESEARCH







BUSINESS GOALS

BUSINESS NAME:

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BUSINESS OVERVIEW

YEAR:

MY BUSINESS SUMMARY

BUSINESS NAME:

BUSINESS DETAILS		
WEBSITE:		
LAUNCH DATE:		
OWNER:		
EMAIL:		
PHONE:		
LOCATION:		

SOCIAL MEDIA HANDLES
INSTAGRAM
TIKTOK
FACEBOOK
TWITTER
PNTEREST
LINKEDIN
YOUTUBE
OTHER:

MISSION STATEMENT

SWOT ANALYSIS

SWOT ANALYSIS

NOSON

NEARENCESSES

THREATS





TARGET CUSTOMER MARKET

IDENTIFYING OUR CUSTOMER AVATARS



SOCIAL MEDIA HANDLES	
GENDER	
AGE RANGE	
MARITAL STATUS	
OCCUPATION	
ANNUAL INCOME	
LOCATION	

GOALS	VALUES

CHALLENGES

INTERESTS

MY IDEAL CUSTOMER

WHO I WANT TO HELP?

WHY THEY ARE IDEAL?

WHAT CAN YOU UNIQUELY OFFER YOUR IDEAL CUSTOMER?





LONG TERM BUSINESS GOALS

SETTING UP THE LONG TERM VISION FOR THE BUSINESS.

1)/510 60116	21/542 5241 5
1 YEAR GOALS	3 YEAR GOALS
ACTION STEPS	ACTION STEPS
T VEAD COALC	10.7/24.0.00.4.0
5 YEAR GOALS	10 YEAR GOALS
5 YEAR GOALS	10 YEAR GOALS
5 YEAR GOALS	10 YEAR GOALS
5 YEAR GOALS	10 YEAR GOALS
5 YEAR GOALS	10 YEAR GOALS
5 YEAR GOALS	10 YEAR GOALS
5 YEAR GOALS ACTION STEPS	ACTION STEPS





BUSINESS GOALS

YEAR:

THE GOALS FOR OUR BUSINESS ON ONE PAGE

GOAL		ACTION STEPS
	1	
	2	•••••••••••••••••••••••••••••••••••••••
	3	•••••••••••••••••••••••••••••••••••••••
WHY IT'S IMPORTANT?	4	
DESIRED OUTCOME	5	
	·	
GOAL		ACTION STEPS
	1	
	2	
	3	
WHY IT'S IMPORTANT?	4	
DESIRED OUTCOME	5	
•••••••••••••••••••••••••••••••••••••••		
GOAL		ACTION STEPS
GOAL	1	ACTION STEPS
GOAL	2	ACTION STEPS
	2	ACTION STEPS
GOAL WHY IT'S IMPORTANT?	2	ACTION STEPS
	2	ACTION STEPS
WHY IT'S IMPORTANT?	2 3 4	ACTION STEPS
WHY IT'S IMPORTANT?	2 3 4	ACTION STEPS
WHY IT'S IMPORTANT? DESIRED OUTCOME	2 3 4 5 5	
WHY IT'S IMPORTANT? DESIRED OUTCOME	2 3 4 5 5	
WHY IT'S IMPORTANT? DESIRED OUTCOME GOAL	2 3 4 5 5	
WHY IT'S IMPORTANT? DESIRED OUTCOME	2 3 4 5 5	





GOAL ACTION PLAN

VEAD	1
L YEAK:	,
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FOCUSING ON ONE GOAL AT A TIME

GOAL	YOUR WHY:	
	STARTED:	ACHIEVED BY:

SETTING UP FOR SUCCESS

THIS GOAL WILL ALLOW ME TO:

SUPPORT & ACCOUNTABILITY FROM:

I WILL CELEBRATE ACHIEVING THIS BY:

	THE ACTION PLAN	
MILESTONE	STEPS	TARGET BY

NOTES & IDEAS





PRODUCT PLANNER

DATE:

PRODUCT DEVELOPMENT AND LAUNCH

PRODUCT	
DESCRIPTION	SUPPLIES

SE	POSTAGE	SALES PRICE
FINANCE	OTHER COSTS	FEE'S
FIN	POSTAL EXPENSES	PROFIT

SKETCH, DRAW, IDEATE
LAUNCH DATE

SKETCH, DRAW, IDEATE	
LAUNCH DATE	
LAUNCHDAIL	

PRODUCT:	
DESCRIPTION	SUPPLIES

S	POSTAGE	SALES PRICE
FINANCE	OTHER COSTS	FEE'S
I Z	POSTAL EXPENSES	PROFIT







PACKAGING PLANNER

DATE:		١
(DATE:)	

TRACKING OUR PACKAGING INVENTORY

PRODUCT	PACKAGING SUPPLIES				
	NAME	SUPPLIER	COST	NOTES	
WEIGHT					
LENGTH					
HEIGHT					
DEPTH					
PRODUCT		PACKAGIN	G SUPPLIES		
	NAME	SUPPLIER	COST	NOTES	
WEIGHT					
WEIGHT					
LENGTH					
HEIGHT					
DEPTH					
		2. 2.4. 2.1.			
PRODUCT		PACKAGIN	G SUPPLIES		
PRODUCT	NAME .	PACKAGIN SUPPLIER	IG SUPPLIES COST	NOTES	
	NAME			NOTES	•
WEIGHT	NAME			NOTES	•
WEIGHT	NAME			NOTES	0
WEIGHT LENGTH	NAME			NOTES	0
WEIGHT	NAME			NOTES	
WEIGHT LENGTH HEIGHT DEPTH	NAME	SUPPLIER	COST	NOTES	
WEIGHT LENGTH		PACKAGIN	COST		
WEIGHT LENGTH HEIGHT DEPTH	NAME	SUPPLIER	COST	NOTES	
WEIGHT LENGTH HEIGHT DEPTH		PACKAGIN	COST		
WEIGHT LENGTH HEIGHT DEPTH PRODUCT WEIGHT		PACKAGIN	COST		
WEIGHT LENGTH HEIGHT DEPTH PRODUCT WEIGHT LENGTH		PACKAGIN	COST		
WEIGHT LENGTH HEIGHT DEPTH PRODUCT WEIGHT		PACKAGIN	COST		





COMPETITOR ANALYSIS

DIFFERENTIATING OUR BUSINESS FROM THE COMPETITOR

COMPETITORS	ANA	ANALYSIS	
	STRENGTHS	WEAKNESSES	
1			
2			
3			

	MY BUSINESS	COMPETITOR 1	COMPETITOR 2	COMPETITOR 3
CTS				
PRODUCTS				
PR				
PRICE				
Δ.				
>				
QUALITY				
OO				





SEASONAL TRENDS

YEAR:

PLANNING FOR TRENDS IN ADVANCE

JAN	FEB	MAR
APR	MAY	JUN
JUL	AUG	SEP
OCT	NOV	DEC







BUSINESS PLANNING

BUSINESS NAME:

CLICK HERE FOR MORE WORKSHEETS & RESOURCES



ANNUAL PLANNER

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(VEAD.)
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BUSINESS PLAN & GOALS THIS YEAR

JAN	FEB	MAR
APR	MAY	JUN
JUL	AUG	SEP
OCT	NOV	DEC





QUARTERLY PLANNER

YEAR:

AN OVERVIEW OF OUR BUSINESS GOALS

QUARTER ONE	QUARTERTWO
QUARTER THREE	QUARTER FOUR
QUARTER THREE	QUARTER FOUR







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	I V				_/\	ΙV	1 N		١١

YEAR:

MONTH	
	,

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
	<u> </u>	l	<u> </u>	l .		

TASK LIST	

	MONTHLY GOALS
1	
2	
3	
3	

NOTES	







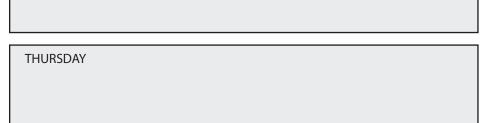
WEEKLY PLANNER

WEEK OF

PRIORITIES THIS WEEK

1	MONDAY
2	
3	
	THESDAY

THIS WEEKS TASK LIST	10230/11
	WEDNESDAY





THE HABIT TRACKER





1 2 3



SUNDAY



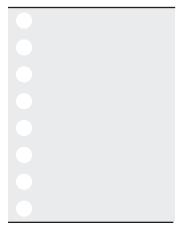


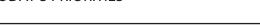
DAILY PLANNER

DATE:

MY SCHEDULE	TODAY'S PRIORITIES

6AM	1
7AM	2
8AM	3
9AM	
10AM	THIS WEEKS TASK LIST
11AM	
12AM	
1PM	
2PM	
3PM	
4PM	
5PM	
6PM	TOMORROW
7PM	
8PM	
9PM	
10PM	





1		
2		
3		

NOTES





TO DO & TASK LIST

DATE:

WRITE IT DOWN & TICK IT OFF!

TOP 10 PRIORITIES		
•••••••••••••••••••••••••••••	***************************************	







ENTREENGAGE!

BUSINESS TRACKERS

BUSINESS NAME:

CLICK HERE FOR MORE WORKSHEETS & RESOURCES



ORDER TRACKER

/ DATE.	1
UDAIF:	
(5, 1, 2,	

TRACKING OUR BUSINESS SALES

DATE	ORDER NO	ITEM	CUSTOMER NAME	SHIPPED
	<u> </u>			





PROJECT INVENTORY

<i>(</i>	1
/ DATE:	1
(DATE:	,

MANAGING INVENTORY LEVELS FOR MY BUSINESS

PRODUCT NAME	PRODUCT CODE	STOCK PURCHASED	PRODUCT SOLD	INVENTORY IN STOCK	RESTOCK?





ANNUAL PROFIT TRACKER

YEAR:

	TOTAL INCOME	PRODUCT COSTS	- FEES -	SHIPPING COST	OTHER EXPENSE	= PROFIT
J						
F						
М						
Α						
М						
J						
J						
Α						
S						
0						
N						
D						
TOTAL						





MONTHLY SALES TRACKER

MONTH:	
(

DATE	PRODUCT(S) SOLD	ORDER#	REVENUE -	- EXPENSES =	PROFIT
		1			





SHIPPING TRACKER

	1
/ DATE:	1
(DAIL.	,

TRACKING ALL CUSTOMER SHIPMENTS

DATE	ORDER NO / CUSTOMER NAME	TRACKING NUMBER	SHIPPING METHOD	SHIPPING COSTS	SHIPPING?





SUPPLY INVENTORY

/ DATE.	1
(DAIE.	,
_	

ENSURING STOCK OF ALL OUR BUSINESS SUPPLIES

ORDER DATE	ITEM	SUPPLIER	QTY	PRICE	RESTOCK?





RETURNS TRACKER

<i>(</i>	1
/ DATE:	1
(DAIL.	,

MANAGING CUSTOMERS RETURN

DATE	ORDER NUMBER	REASON FOR RETURN	TRACKING NUMBER	RECEIVED?	REFUNDED?





ADVERTISING TRACKER

	1
(DAIF:	,
(5, =.	

MONITORING AD SPEND AND RESULTS

	DATE	SPEND	,	ROAS





DISCOUNT TRACKER

DATE:	١
(DATE:	/

RESULTS FROM COUPONS & DISCOUNTS

START DATE	END DATE	DISCOUNT	CODE	#USED	COST	REVENUE





PACKAGING SUPPLIES

DATE)
Δ E ·)
DAIL.	

TRACKING OUR PACKAGING INVENTORY

PRODUCT NAME	SUPPLIER	COST	QTY	RESTOCK?





SUPPLIER LIST

DATE:

SUPPLIER NAME	
EMAIL	PRODUCT
PHONE	NOTE
ADDRESS	
SUPPLIER NAME	
EMAIL	PRODUCT
PHONE	NOTE
ADDRESS	
SUPPLIER NAME	
EMAIL	PRODUCT
PHONE	NOTE
ADDRESS	
SUPPLIER NAME	
EMAIL	PRODUCT
PHONE	NOTE
ADDRESS	
SUPPLIER NAME	
EMAIL	PRODUCT
PHONE	NOTE
ADDRESS	





CONTACT NAME:	
EMAIL	ADDRESS
PHONE	
NOTES:	
CONTACT NAME:	
EMAIL	ADDRESS
PHONE	
NOTES:	
CONTACT NAME:	
EMAIL	ADDRESS
PHONE	
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SOCIAL MEDIA & MARKETING

BUSINESS NAME:

CLICK HERE FOR MORE WORKSHEETS & RESOURCES



MONTHLY SOCIAL MEDIA PLAN MONTH:

MONTHLY SOCIAL MEDIA GOAL

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY

	CONTE	NOTES	
PLATFORM	IDEA	DESCRIPTION	





SOCIAL MEDIA PLANNER

DATE.	1
(DAIE.	,

PLANNING VIRAL CONTENT FOR MY BUSINESS

DAY	PLATFORM	POST	KEYWORDS & #	TIME
M				
Т				
W				
Т				
F				
S				
S				

CONTENT IDEAS			WEEKLY SUMMARY		
PLATFORM IDEA		DESCRIPTION	TARGET	REACH PLATFORM	





WEEKLY PLANNER

ΛΛTE.	
(DAIL.)
_	/

PLANNING SOCIAL MEDIA CONTENT THIS WEEK

	0	f	@	J	y	in
MOM						
TUE						
WED						
THU						
FRI						
SAT						
SUN						





SOCIAL MEDIA STATS

DATE:

TRACKING PERFORMANCE & GROWTH

JAN ———	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	

FEB ———	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	

MAR	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	

APR —	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	

MAY	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	

JUN	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	

JUL —	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	

AUG ———	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	

SEP —	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
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KEYWORD/#	

OCT	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
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REACH	
KEYWORD/#	

NOV	
ACCOUNT SIZE	
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KEYWORD/#	

DEC —	
ACCOUNT SIZE	
NEW FOLLOWERS	
NO OF POSTS	
BEST POST	
ENGAGEMENT	
REACH	
KEYWORD/#	





CAMPAIGN MANAGER

DATE	
DATE:	

TRACKING OUR MARKETING CAMPAIGNS

CAMPAIGN TITLE	
DESCRIPTION	TARGET
	LAUNCH DATE
	○FB ○IG ○TW ○TT ○YT ○EM ○PR ○BL ○ADS ○RM
	LAUCH DATE:/ thru/
	C2A (call to action): OIMAGE OGRAPHIC OVIDEO OCAROUSEL
	C2A (Call to Action): Button:
SUB DESCRIPTION	Link:
WHAT DO YOU WANT TO TELL THEM?:	
WHY SHOULD THEY CARE?:	•••••••••••••••••••••••••••••••
WHAT IS THE PROBLEM THIS SOLVES?:	•••••••••••••••••••••••••••••••••••••••
WHAT IS THE URGENCY?:	
CAMPAIGN RESULTS:	
	Successful?





GIVEAWAY TRACKER

()
(DATE:)
DAIL.	/

MANAGING BUSINESS GIVEAWAYS FOR GROWTH

GIVEAWAY NAME:		PLANNED LAUNCHED CLOSED
GIVEAWAY GOAL:		SUCCESSFUL?
ITEMS & PRIZES	SPONSORS	BUDGET:
TIENIS & FINELS	31 01130113	LAUCH DATE:
		CLOSING DATE:
		ANNOUNCEMENT DATE:
PROMOTION	ENTRY REQUIE	REMENTS & RULES
STRATEGY		
INSTAGRAM TIKTOK		
FACEBOOK PINTEREST		
INSTAGRAM		
ENGAGEMENT	EVALUATE	WINNER
NO OF ENTRIES		NAME
ENGAGEMENT		CONTACT
NO OF NEW FOLLOWERS		NOTIFIED? SENT?





CONTENT IDEAS

DATE:	1

CAPTURING ALL OUR CONTENT INSPIRATION

TOPIC:	
IDEA &	PLANNED?
DESCRIPTION	CREATED?
	EDITED?
	POSTED?
#HASHTAGS	
TOPIC:	
IDEA &	PLANNED?
DESCRIPTION	CREATED?
	EDITED?
	POSTED?
#HASHTAGS	
minter in tea	
TOPIC:	DI ANINEDO
TOPIC: IDEA &	PLANNED?
TOPIC:	CREATED?
TOPIC: IDEA &	CREATED? EDITED?
TOPIC: IDEA & DESCRIPTION	CREATED?
TOPIC: IDEA &	CREATED? EDITED?
TOPIC: IDEA & DESCRIPTION	CREATED? EDITED?
TOPIC: IDEA & DESCRIPTION #HASHTAGS	CREATED? EDITED?
TOPIC: IDEA & DESCRIPTION #HASHTAGS TOPIC:	CREATED? EDITED? POSTED?
TOPIC: IDEA & DESCRIPTION #HASHTAGS TOPIC: IDEA &	CREATED? EDITED? POSTED? PLANNED?
TOPIC: IDEA & DESCRIPTION #HASHTAGS TOPIC: IDEA &	CREATED? EDITED? POSTED? PLANNED? CREATED?



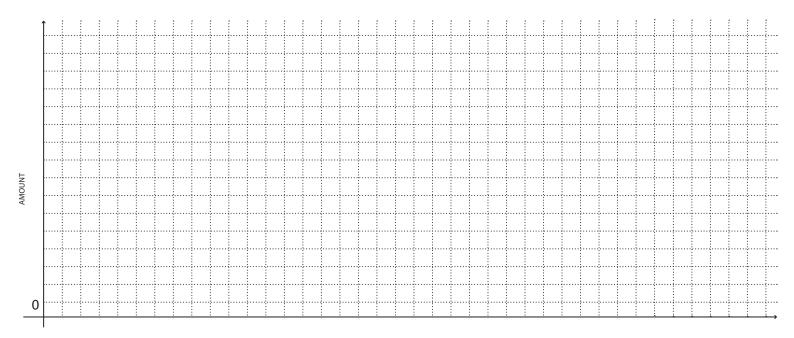


FOLLOWER GROWTH

	$\overline{}$
DATE.)
DATE:	

BUILDING A COMMUNITY FOR OUR BUSINESS

MONTH	START	END	GROWTH	TARGET	DIFFERENCE
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
JUL					
AUG					
SEP					
ОСТ					
NOV					
DEC					







HASHTAG RESEARCH

DATE	$\overline{}$
DATE:	

TRACKING OUR SOCIAL MEDIA CAMPAIGN

TOPIC -		TOI		TOPIC	
10116					
HASHTAG	REACH	HASHTAG	REACH	HASHTAG	REACH
		-			
		-			

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TOPIC -		TOPIC —		TOPIC	TOTIC	
HASHTAG	REACH	HASHTAG	REACH	HASHTAG	REACH	
ПАЗПТАС	REACH	пазніац	REACH	пазпіад	REACH	
	1					
	+					
	1	1		1		

IDEAS & NOTES







BUSINESS FINANCES

BUSINESS NAME:

CLICK HERE FOR MORE WORKSHEETS & RESOURCES



ANNUAL FINANCES

DATE.	١
(DATE:	J

FOR MY BUSINESS

		FINA	NCIAL GOALS				ACTIO	N STEPS	
1									
2	• • • • • • • • • • • • • • • • • • • •				2		***************************************	•	***************************************
3					3				
4	• • • • • • • • • • • • • • • • • • • •			•••••	4		***************************************	······	***************************************
5					5		***************************************		
	l					1			
		JANUARY			FEBRUARY			MARCH	
		TARGET :	ACTUAL :		TARGET	ACTUAL	:	TARGET :	ACTUAL
	INCOME			INCOME			INCOME		
E	XPENSES			EXPENSES			EXPENSES		
	PROFIT			PROFIT			PROFIT		
		APRIL			MAY			JUNE	
		TARGET	ACTUAL	į.	TARGET	ACTUAL		TARGET	ACTUAL
	INCOME			INCOME			INCOME		
E	XPENSES			EXPENSES			EXPENSES		
	PROFIT			PROFIT			PROFIT		
		JULY			AUGUST			SEPTEMBER	
		TARGET	ACTUAL	į.	TARGET	ACTUAL		TARGET	ACTUAL
	INCOME			INCOME			INCOME		
E	XPENSES			EXPENSES			EXPENSES		
	PROFIT			PROFIT			PROFIT		
		OCTOBER			NOVEMBER			DECEMBER	
		TARGET	ACTUAL		TARGET	ACTUAL		TARGET	ACTUAL
	INCOME			INCOME			INCOME		
E	XPENSES			EXPENSES			EXPENSES		
•••••	PROFIT			PROFIT			PROFIT		•••••
		:	:	i	;		i	Ė	
				WH	OLE YEAR REVI	EW			
	TARGET INC	COME		DIFFERE		THAL INCOME			DIFFERENCE



ACTUAL EXPENSES

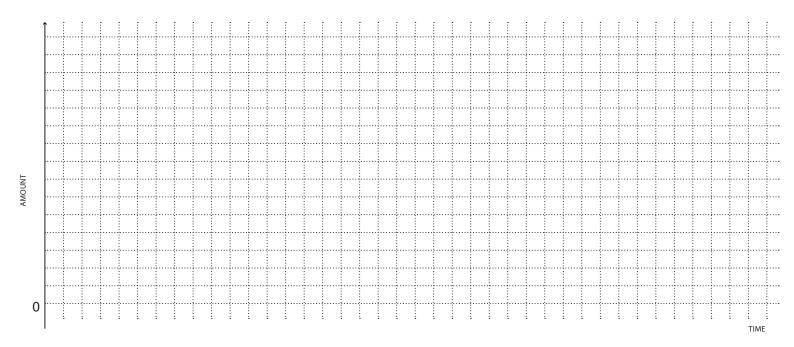


TARGET EXPENSES

ANNUAL FINANCES

DATE:

FOR MY BUSINESS



MONTH	START	END	GROWTH	TARGET	DIFFERENCE
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
JUL					
AUG					
SEP					
ОСТ					
NOV					
DEC					





INCOME TRACKER

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MONITORING MY BUSINESS EARNINGS

DATE	SOURCE	DESCRIPTION	AMOUNT





EXPENSE TRACKER

DATE	١
DATE:	J

AN OVERVIEW OF OUR BUSINESS SPENDING

DATE	CATEGORY	DESCRIPTION	AMOUNT	PLANNED? ✓	
					•••••
					•••••
					••••••
					•••••





BILL TRACKER

DATE:)
(DATE:)

PAYING THE BUSINESS BILLS

BILL NAME	DUE	AMOUNT	J	F	М	Α	М	J	J	Α	S	0	N	D
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							: : : : : :							
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							: : : : :							
							:							. !







TAX DEDUCTIONS

YEAR:

ANNUAL LOG

DATE	CATEGORY	EXPENSE	AMOUNT	NOTES





MONTHLY FINANCES

YEAR:

FOR OUR BUSINESS

INCOME	AN	10UNT	FIXED EXPENSES	EXPECTED	ACTUAL
SAVINGS	AMOUNT	BALANCE			
			TOTAL:		
			OTHER EXPENSES	EXPECTED	ACTUAL
PROFITS	PAYMENTS	BALANCE			
· · · · · · · · · · · · · · · · · · ·					
			TOTAL:		

	MONTHELOVERVIEW					
	INCOME .	EXPENSES	SAVINGS	PROFITS .		
TARGET AMOUNT						
ACTUAL AMOUNT						
DIFFERENCE						







NOTES & IDEAS

DATE:)
DITIL.	/

SUBJECT:	
	•••••
	•••••





THANK YOU



CLICK HERE FOR MORE WORKSHEETS & RESOURCES

